International Acquisition & Exportability (IA&E) for EW Programs Workshop

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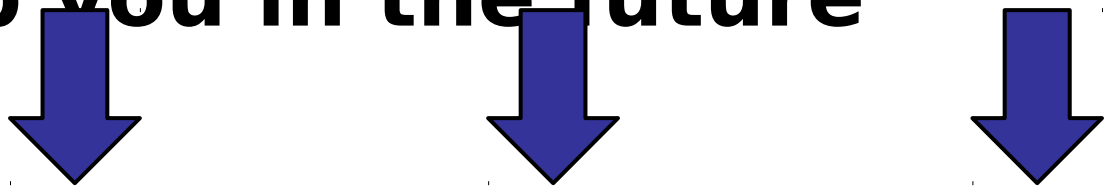
Workshop Objectives

- **Learn about DoD International Acquisition and Exportability (IA&E)**
- **Have fun while doing so …**
- **Provide IA&E resources that will help you in the future**



mprove Defense Acquisition Outcomes!

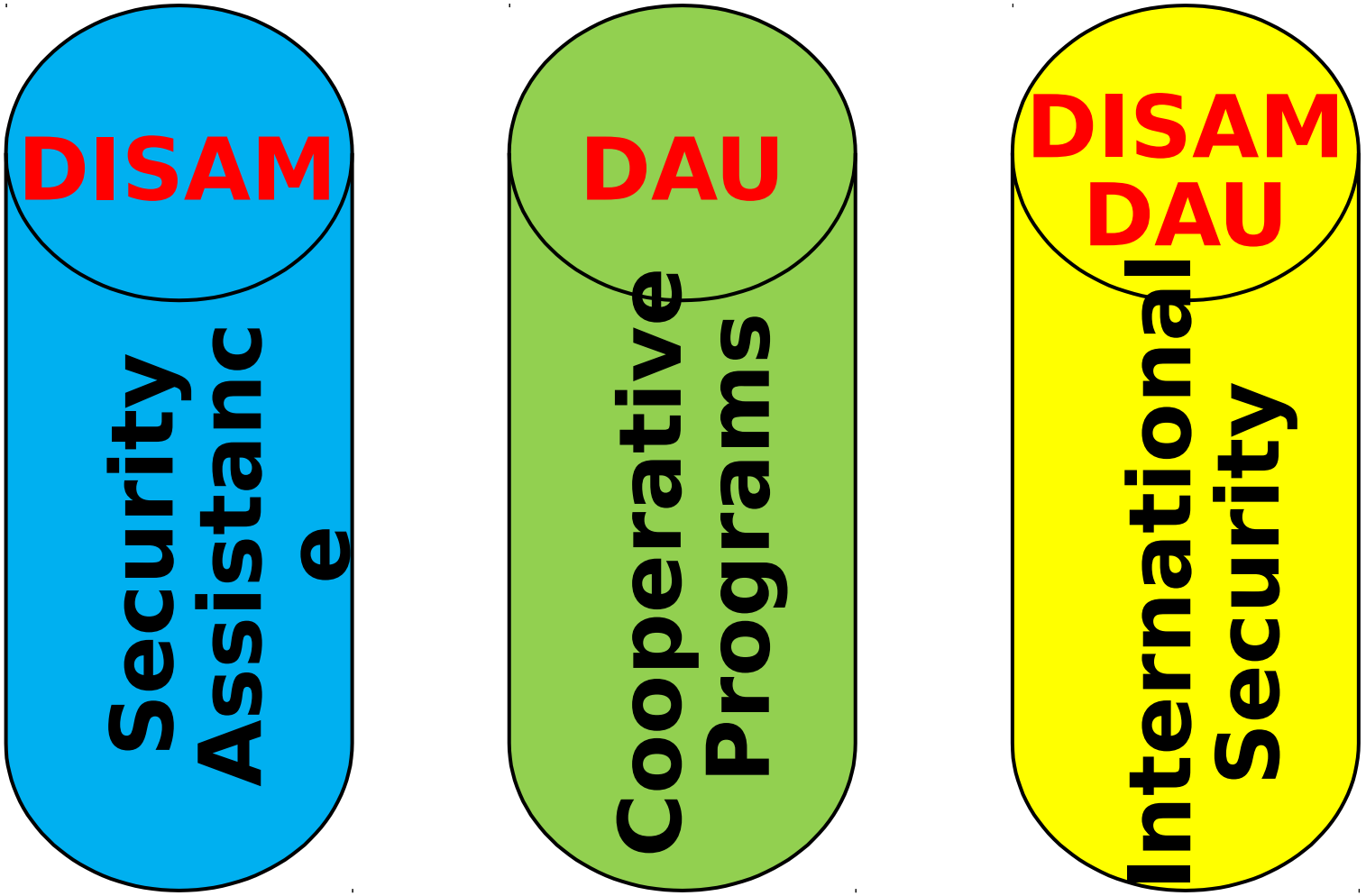
DAU Mission

Provide a global learning environment to develop qualified acquisition professionals who deliver and sustain effective and affordable warfighting capabilities.

- Acquisition certification and leadership training
- Mission assistance to acquisition organizations and teams
- Online knowledge sharing resources
- Continuous learning assets

Train the acquisition workforce; the same workforce that executes International Acquisition programs

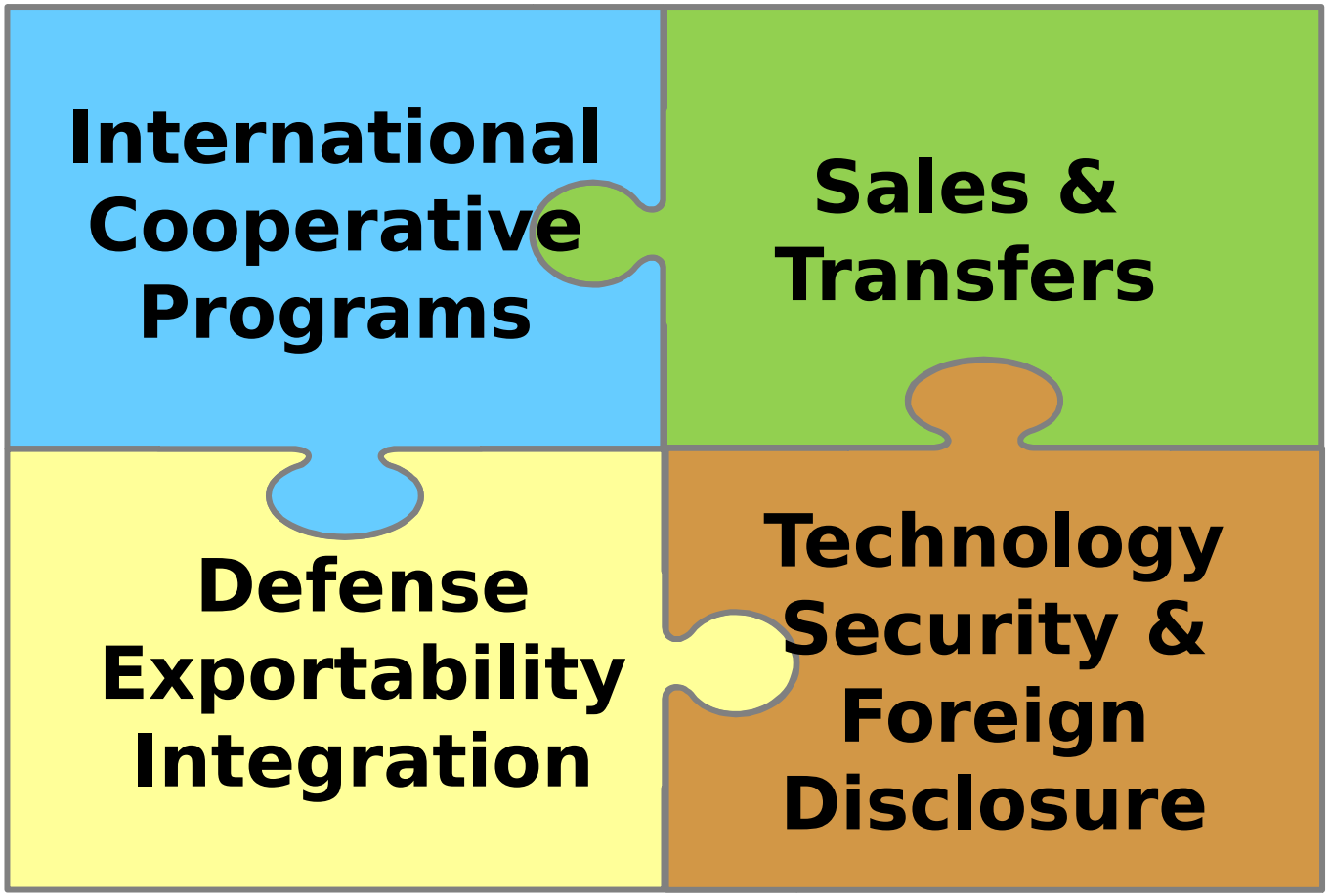
Traditional Perspectives



How have we trained the workforce?

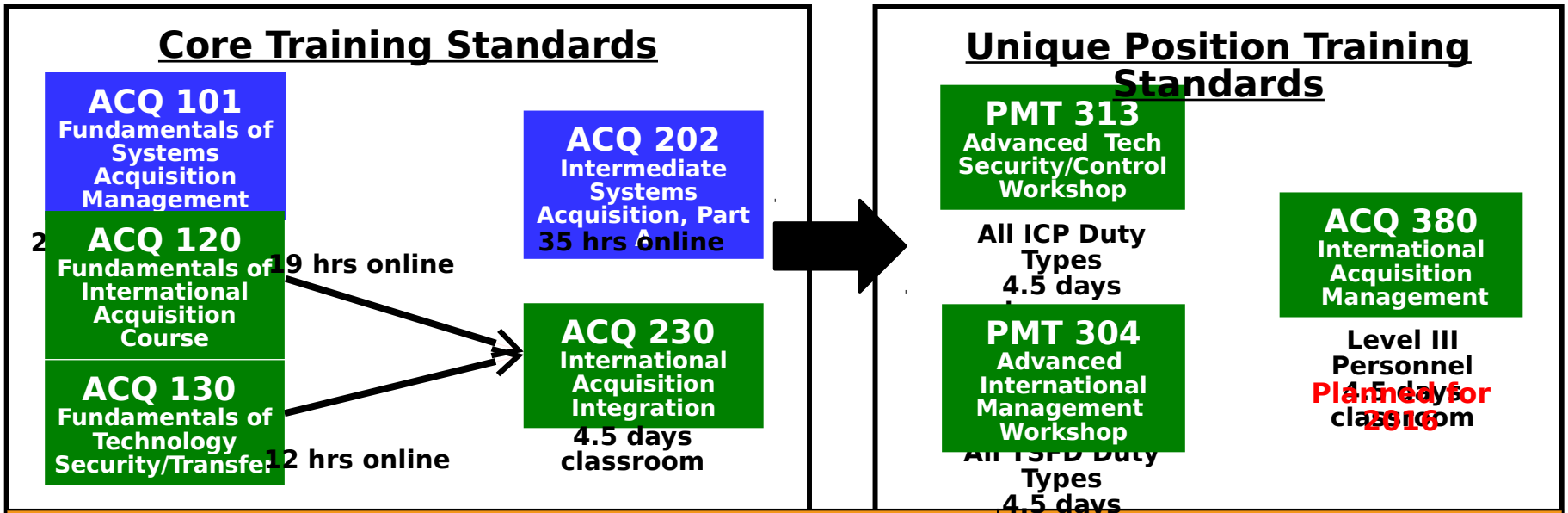
International Acquisition & Exportability (IA&E)

New term used in DoDI 5000.02



Current DAU training approach

International Acquisition Career Path (IACP)



Core Plus Development Guide		Type of Duties			
Desired Training		ICP	Def Sales	Acq Strat	TSFD
CLC 027	Buy American Act	☐	☐	☐	☐
CLC 052	Contracting with Canada	☐	☐	☐	☐
CLC 125	Berry Amendment	☐	☐	☐	☐
CLE 022	Program Manager Introduction to Anti-Tamper	☐	☐	☐	☐
CLE 068	Intellectual Property and Data Rights	☐	☐	☐	☐
CLI 001/002/003	International Armaments Cooperation (IAC), Part 1/2/3	☐			
CLI 004	Information Exchange Program (IEP), DoD Generic	☐			
CLI 005/006	RDT&E (IEP) Army-Specific/RDT&E (IEP) Navy-Specific	☐			
CLI 007	Technology Transfer and Export Control	☐	☐	☐	☐

Workshop Schedule

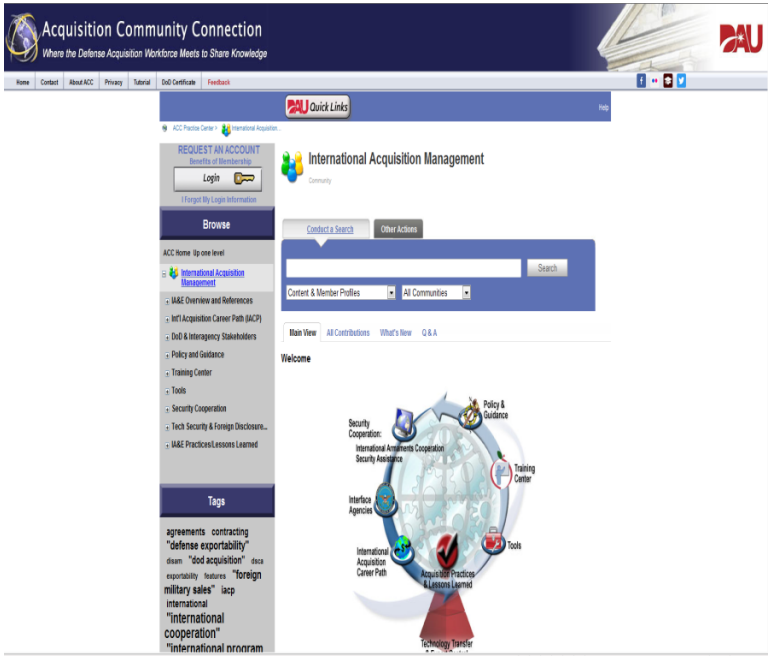
Welcome and Workshop Overview	**0800 - 0830**
International Acquisition & Exportability (IA&E) Fundamentals	**0830 - 0930**
Break	**0930 - 0945**
Acquisition Policy & International Trends	**0945 - 1045**
Technology Security & Foreign Disclosure (TSFD) , Export Control (EC), & Defense Exportability (DE) (Part I)	**1045 - 1115**
Break	**1115 - 1130**
TSFD, EC, & DE (Part II)	**1130 - 1230**
Working Lunch/Scene Setter Reading	**1230 - 1300**
Scenario Overview and Ground Rules	**1300**

Workshop Ground Rules

- **DAU Non Attribution Policy**
  - **We encourage and expect full and candid discussions during class**
  - **Our objective is to enable students and instructors to express their views freely and without concern for possible attribution or embarrassment**
- **Public domain content and discussions only!**
- **We will ensure we take our breaks on time – please be prompt in returning**
- **We won't be able to solve specific program problems "in class" but will try our best to address them "off-**

Int'l Acquisition Community of Practice (ICOP)

C Int'l Acq Management Site



tps://acc.dau.mil/CommunityBrowser.aspx?id=17638&lang=en-US

I&A&E "One Stop Shop"

- Community News
- Key References
- Website Links
- Courses & Learning Assets
- Presentations
- Reports and Studies
- Q's A

Public Domain & ICOP Member-Only Controlled Unclassified Info (CUI) Sites

orkshop Materials ⇨

AOC/GTRI Workshop 'Folder' URL:
https://acc.dau.mil/Community Browser.aspx?id=7

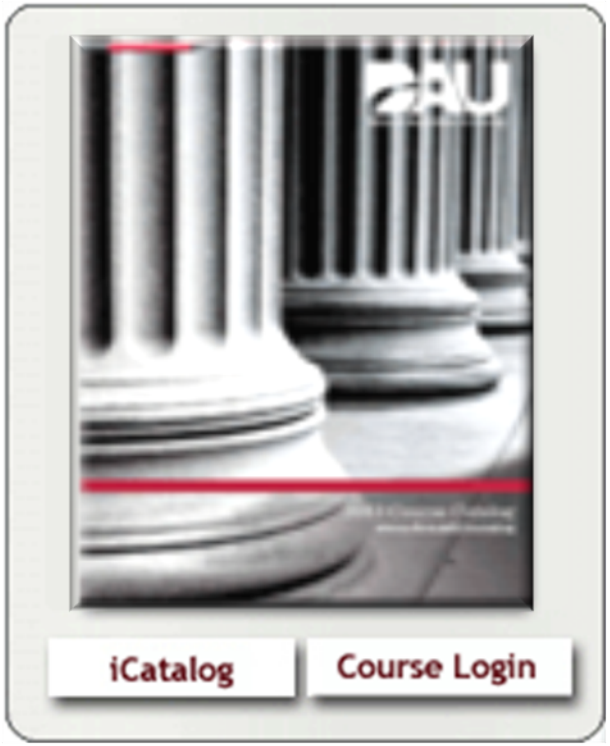
Class Demographics

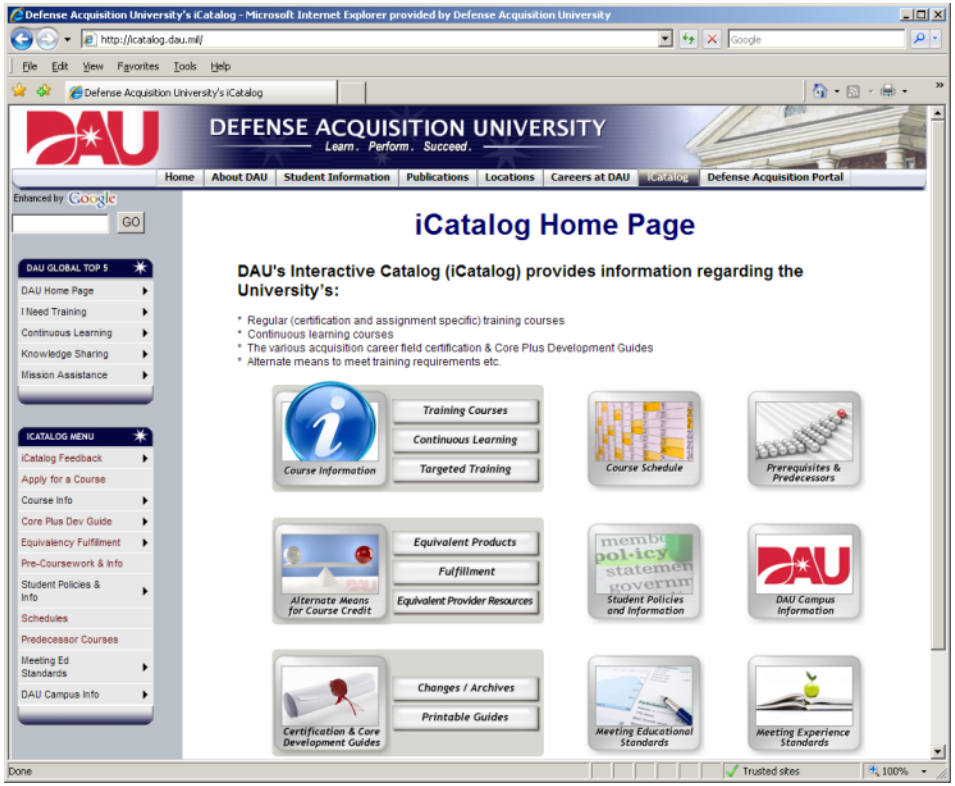
- Government or Industry
- Years international experience
  - Just beginning
  - Less than 5
  - 5-15
  - More than 15
- Primary interest
  - Defense Sales
  - Cooperative Programs
  - Designing for Exportability
  - Technology Security & Foreign Disclosure

Name tents (first name - both sides)

Back Up

DAU's iCatalog





- **Most current resource for information regarding DAU courses and the Certification & Core Plus Development Guides**
- **Accessible from the DAU home page (http://www.dau.mil) or directly at**

DAU Training Courses

100 Level

Two new 100-level distance learning courses

- **ACQ 120, Fundamentals of International Acquisition**
- **ACO 130. Fundamentals of**

200 Level

One new resident course fielded in FY15

- **ACQ 230, International Acquisition Integration**

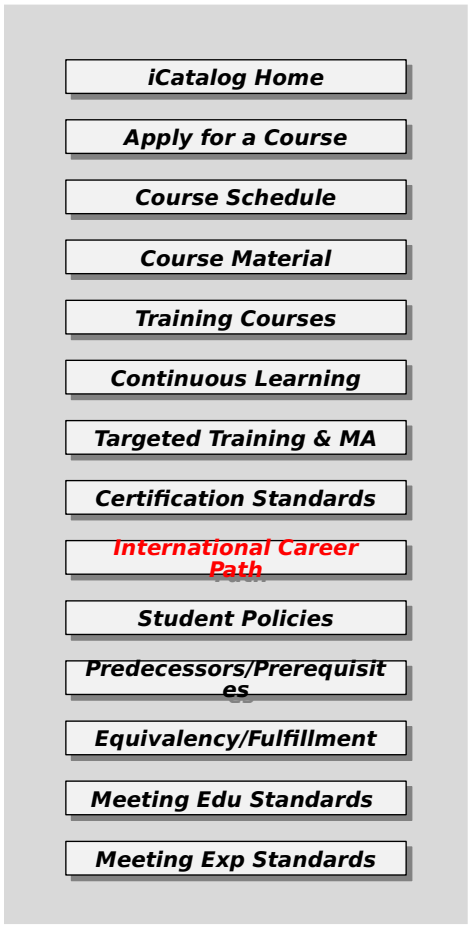
300 Level

- **PMT 304, Advanced International Management Workshop (Becomes ACQ 340 in FY16)**
- **PMT 313, Advanced Technology Security/Control Workshop (Becomes ACQ 350 in FY16)**
- **ACQ 380, International Acquisition Management**

International Acquisition
Training Standards & Core Plus Development Guide

DAU Home Page → iCatalog
www.dau.mil

- Certification & Core Plus Development Guides
- Career Path Training Standards



International Career Path

Click the "box" above for direct access to the Int'l Acquisition Career Path iCatalog page *(or go to http://icatalog.dau.mil/ and click "Career Path Training Standards" in the pull-down menu at the top or the "International Career Path" box on the left hand side of the DAU iCatalog page)*